Iowa Auto Recyclers



Recyclers News Press Hill Day at the Iowa Capitol March 13, 2025



Plan To Attend the IAR Legislative Breakfast

Make plans to attend the Iowa Automotive Recyclers Legislative Breakfast on Thursday, March 13th! The Breakfast is a great opportunity to meet key lawmakers and discuss issues of interest to the industry in a relaxed setting over a cup of coffee and a donut. The event starts at 7:15 am in the Legislative Dining Room in the Iowa State Capitol and will conclude by 9:00 am.

March 13, 2025-7:15 am Iowa Capitol - Legislative dining room



www.lowaAutomotiveRecyclers.com

Inside this issue:

9	lowa Hill Day
4	Legislative Update
9	ARA Hill Days
10	lowa Hill Day Information
11	GMARE Information
16	Innovative

IIIIOvalive	10
idea	

Industry News 18



Routing Slip

- Owner(s)
- Manager(s) Safety Supervisor
- Environmental Mgr
- Stormwater Mgr
- Bookkeeper

BUNDLE AND \$AVE



Recycler Management System by Car-Part.com

- Car-Part Interchange Plus (CPI+) Enhanced interchange for 100+ new part types
- Car-Part.com Demand Data
 Demand Data from the #1 Recycled Parts Marketplace,
 powered by CPI+, to help you buy, inventory, and sell parts
- Bidmate Car Buying & Evaluation Tool
- Partmate Tablet based Vehicle Inventory & Pricing Tool
- CrashLink OEM Data, Diagrams, Schematics
- Photomate Inventory Management on your Smartphone
- Profit Team Reports and Real Time Dashboards
- Order Trakker Production Management
- Exchange Yards Yards plus Aftermarket and Reman Suppliers
- Car-Part Gold Your inventory on all our platforms including mobile!
- eBay Listing Manager
 Create and optimize listings, all within Checkmate!



859-344-1925 • Products.Car-Part.com

+ Schedule a FREE Demo and Savings Comparison!



Recyclers News Press

IAR IOWA AUTOMOTIVE RECYCLERS

Recyclers

News Press

The RECYCLERS NEWS PRESS is published six times per year for the lowa Automotive Recyclers. None of the material in this publication necessarily reflects the opinion of IAR, its officers, director, staff members or advertisers. Statements of fact and opinion are the responsibility of the author.

IAR Members are encouraged to submit material for publication in the Recyclers News Press. Content may be edited for length with the author's permission.

Deadline for submission is the 20th of the month prior to publication. Send content to Sue Schauls at Sue.Schauls@gmail.com with a full color graphic when possible.

Executive Director

Sue Schauls 204 Alta Vista Avenue Waterloo, Iowa 50703

Phone 319-290-7843 Sue.Schauls@gmail.com www.SueSchauls.com



IAR's 2024-2026 Board of Directors

Mike Swift President Swift's Trail End Auto Salvage Phone: 515-265-5696 <u>Mike@TrailsEndAuto.com</u>

Mitzi Waterbury Vice President Sandhill Auto Salvage Phone: 641-484-2057 parts@sandhillautosalvage.com

Joel McCaw Treasurer Ace Auto Recyclers Phone: 319-338-7828 parts@aceautorecyclers.com

Pat Rooff Secretary Immediate Past President Pat's Auto Salvage Phone: 319-232-0704 patsmail@patsautosalvage.com

Jodi Kunde Special Funds Manager North End Auto Wrecking Phone: 563-556-0044 NorthEndWrecking@aol.com **Tyler Theune** Vander Haag's, Inc DSM Phone: 515-265-1451 <u>tyler.theune@vanderhaags.com</u>

Past President Participants Jeremy Bevard President Waterloo Auto Parts Phone: 319-234-5207 JeremyB@waterlooautoparts.com

> Eric Piper Spilman Auto Parts, Inc Phone: 641-664-2463 eric@spilmanauto.com

David Hesmer Action Auto Parts Phone: 641-752-3395 david@action-auto-parts.com

> Tom Snyder Snyder's Auto Body Phone: 712-542-5316 snyder@iowatelecom.net



BRING YOUR OWN RECYCLER

www.lowaAutomotiveRecyclers.com

Members of IAR

Ace Auto Recyclers Iowa City, IA <u>www.AceAutoRecyclers.com</u>

Action Auto Parts Marshalltown, IA www.action-auto-parts.com

Aikey Auto Salvage Cedar Falls, IA <u>www.AikeyAutoSalvage.com</u>

B & B Salvage Sioux Center, IA <u>www.BandBSalvage.net</u>

Buck's U Pull It Mason City, IA <u>www.bucksupi.com</u>

Don's Auto & Truck Salvage Des Moines, IA <u>www.DonsAutoTruck.com</u>

Grab & Go Auto Salvage, LLC Spencer, IA <u>www.grabandgosalvage.com</u>

High Country Auto Cherokee, IA

Hogeland Auto Plaza & Salvage Marshalltown, IA <u>www.hogelandautoplaza.com</u>

Hulett & Son Auto Salvage Creston, IA

The Iron Mine Waukon, IA <u>https://the-iron-mine.business.site</u>

Jeff Smid Auto, Inc. Davenport, IA <u>www.JeffSmidAuto.com</u>

EV Battery Safety Bill Ready For Full House Vote

The IAR-backed bill to require automotive recyclers to complete an electric battery safe handling course is now eligible for consideration by the full House of Representatives.

The bill, **now House File 548**, was approved by the full House Transportation Committee earlier this week on a vote of 21 to 0.

The bill prohibits a person, beginning January 1, 2027, from recycling battery electric motor vehicles or plug-in hybrid electric motor vehicles unless the person is an authorized vehicle recycler who has successfully completed a vehicle high-voltage battery safe handling and storage education program approved by the DOT and displays a program completion certificate next to the recycler's license.

The DOT is required to approve such programs, which must award a program completion certificate to an authorized vehicle recycler who successfully completes the program.

Please send a short email note of support for the bill to State Representatives in the areas you serve. Here is a link to the "Find Your Legislator" tool on the Legislative website. Just type in your address and click on their name to get their email addresses:

https://www.legis.iowa.gov/legislators/find



2015 Bills of Interest

(HF - House File, HSB - House Study Bill, HR House Resolution, SF - Senate File, SSB - Senate Study Bill, SR - Senate Resolution) (F - For, A - Against, M - Monitoring)

SF 300 - Replacement Title Fees (M) - The bill increases the fee a county treasurer is authorized to retain when issuing a certificate of title replacement from \$12 (40 percent of the \$30 fee) to \$18. Referred to Transportation. Subcommittee: Lofgren, Dickey, and Zimmer. Subcommittee Meeting: 02/19/2025 8:30AM Senate Lounge. Approved by subcommittee.

Members of IAR

Jerry Carney & Sons Ames, IA <u>www.CarneyAutoParts.com</u>

John's Auto Aplington, IA www.aplingtonautobodyshop.com

King Automotive Salvage Center Waterloo, IA http://kingsalvage.com

Lambirth Enterprises, Inc. Bussey, IA Lambirthtruckspartsandtowing.com

Leon Recycling & Auto Parts, LLC Leon, IA www.LeonAutoParts.com

> Lyle's Auto Salvage Oto, IA

McChesney Auto Somers, IA <u>www.mcchesneyauto.com</u>

> Monson Salvage, Inc. Lone Rock, IA

North End Auto Wrecking Dubuque, IA www.NorthendWrecking.com

Nugent Auto Sales & Salvage, Inc. Maquoketa, IA <u>www.NugentAutos.com</u>

> Osage Auto Salvage Osage, IA http://osageautosalvage.com

Pat's Auto Salvage, LLC Waterloo, IA <u>www.patsautosalvage.com</u>

Piper's Auto Salvage Bloomfield, IA <u>www.PiperAutoParts.com</u>



Members of IAR

Preferred Auto Sales, Inc. Lockridge, IA <u>www.preferredautosales.net</u>

Quandt Auto Salvage, Inc Carroll, IA <u>www.QuandtAutoSalvage.com</u>

Sam's Riverside Auto & Truck Parts Des Moines, IA <u>www.SamsRiverSide.com</u>

Sandhill Auto Salvage Tama, IA <u>www.sandhillautosalvage.com</u>

Smith Auto Parts & Sales, Inc. Fairfield, IA www.SmithAutoParts.com

Snyder's Auto Body Clarinda, IA www.snyders-autobody.com

Spilman Auto Parts, Inc Bloomfield, IA www.SpilmanAuto.com

Sun Line Inc. Cedar Rapids, IA www.sunline-chase.com

Swift's Trails End Auto Recycling Des Moines, IA <u>www.TrailsEndAuto.com</u>

Tourniers Recycling Inc Independence, IA www.tourniersrecycling.com

Vander Haag's, Inc. Spencer, IA <u>www.VanderHaags.com</u>

Vander Haag's, Inc. Council Bluffs, IA www.VanderHaags.com See next page...

SF 292 - Lien Checks (M) - This bill prohibits a licensed vehicle recycler from acquiring a vehicle unless the recycler verifies that there is not a lienholder who has a security interest in the vehicle. Referred to Transportation. Subcommittee: Shipley, Bennett, and Koelker

SF 230 - Towing Law Changes (M) - The bill requires a person who tows a vehicle without the owner's consent to post certain signs on private property where the person is authorized to tow vehicles, document the towing with photographs, and maintain records relating to each tow.

The bill requires a person to cease an incomplete tow if the vehicle owner arrives, and prohibits a person from charging a fee for more than one-half of the amount that would be charged for a consensual tow. A vehicle owner must pay the fee before the person towing the vehicle is required to release the vehicle to the owner.

After towing a vehicle without the owner's consent, the person who towed the vehicle must notify the owner and the local law enforcement agency, display towing and impound rates, provide an itemized account with fees not exceeding the amount the person charges for a consensual tow or the reasonable storage costs, allow the owner to recover personal property from within the vehicle, accept payment by credit card, and reimburse the vehicle owner for any damage to the vehicle caused during the tow.

The bill prohibits a person from towing a vehicle without the owner's consent unless the person is responding to a request for a tow. A person who tows a vehicle must reimburse the vehicle owner for all costs associated with the tow if the person does not comply with the bill. In addition to the reimbursement and any criminal penalty, the person must also pay the vehicle owner an amount not

Safety Subscription

EMAIL SUE SCHAULS AT SUE.SCHAULS@GMAIL.COM

Monthly Safety Subscription for employee training material that meets your OSHA and CAR certification requirements. Each month you receive an email loaded with automotive specific training material to make your Safety Program easy!



CALL SUE NOW TO SUBSCRIBE 319-290-7843 ONLY \$299 PER YEAR!

less than four times the sum of the towing and storage fees.

The bill's provisions relating to the towing of a vehicle without the owner's consent do not apply to abandoned vehicles. Referred to Transportation. Subcommittee: Klimesh, Townsend, and Zumbach

SSB 1059 - Dealer Document Fee Changes (M) - This bill authorizes a dealer to charge an administrative fee, rather than a documentary fee, to a customer for performing services, related to the sale of a motor vehicle, on behalf of the customer. The bill strikes the maximum amount a dealer is authorized to charge for such a fee. The bill makes conforming changes to the required notice. Referred to Transportation. Subcommittee: Lofgren, Bisignano, and Dickey. Subcommittee reassigned: Lofgren, Dickey, and Townsend

SSB 1038 - Abandoned Vehicle Towing (M) - The bill reduces the period of time within which an entity that takes custody of an abandoned vehicle is required to send notice that the vehicle has been taken into custody from no more than 20 days, to no more than 5 days after taking custody of the vehicle.



The bill increases the reclaiming period for a person who receives notice from 10 days to 20 days after the notice is received. The bill requires an entity with control of an abandoned vehicle

to provide an itemized account of all fees assessed when a vehicle is reclaimed, to allow access for persons to inspect the vehicle and share information about the vehicle, if requested, and to provide notice of such.

Finally, the reclaiming period is extended by 5 days if an entity fails to provide requested information or allow an inspection of the vehicle. Referred to Commerce. Subcommittee: Dickey, Bisignano, and Reichman. Subcommittee

Members of IAR

Vander Haag's, Inc. Des Moines, IA www.VanderHaags.com

Vander Haag's, Inc. Kansas City, MO, <u>www.VanderHaags.com</u>

Vander Haag's, Inc. Sioux Falls, SD www.VanderHaags.com

Vander Haag's, Inc. Winamac, In www.VanderHaags.com

Waterloo Auto Parts Waterloo, IA www.Wate<u>rlooAutoParts.com</u>

West Edge Auto Salvage Independence, IA www.westedgeautosalvage.com

Wilken Auto Salvage Nashua Nashua, IA www.wilkenandsons.com

> Yaw Auto Salvage Des Moines, IA <u>www.yawssalvage.com</u>

Meeting: 01/28/2025 11:00AM Room 217. Approved vehicle is deemed a total loss. by the subcommittee with amendments.

HF 548 (formerly HSB 135) - Auto Recycler EV Battery Training (F) - This bill prohibits a person, beginning January 1, 2027, from recycling battery electric motor vehicles or plug-in hybrid electric motor vehicles unless the person is an authorized vehicle recycler who has successfully completed a vehicle high-voltage battery safe handling and storage education program approved by the DOT and displays a program completion certificate next to the recycler's license. The DOT is required to approve such programs, which must award a program completion certificate to an authorized vehicle recycler who successfully completes the program. On House debate calendar.

HF 357 - Lien Checks (M) - This bill prohibits a licensed vehicle recycler from acquiring a vehicle unless the recycler verifies that there is not a lienholder who has a security interest in the vehicle. Referred to Transportation.

HSB 179 - Salvage Titles (M) - Under current law, when a motor vehicle is sold or transferred, the vehicle's certificate of title must be physically exchanged between the seller or transferor and the purchaser or transferee. This bill authorizes an insurer to instead submit one or more supporting documents (a) a power of attorney; b) a duplicate certificate of title application submitted by the previous owner; c) or an odometer statement evidencing the transfer of ownership from the previous owner to the insurer) evidencing the transfer of ownership from the previous owner to the insurer if the motor

Such supporting documents do not require notarization and may be signed electronically. The insurer is required to indemnify and hold harmless the Department of Transportation for any claims resulting from issuing a salvage certificate of title pursuant to the bill. In accordance with current law, an application with supporting documents must also be accompanied by a \$20 application fee and proof of payment of the total amount of the settlement by the insurer to the previous owner of the vehicle. Referred to Transportation. Subcommittee: Golding. Jeneary and Wilson. Subcommittee Meeting: 02/26/2025 8:30am House Lounge



Industry News ARA Hill Days in Washington DC



Represent Your Business on Capitol Hill This Spring!

Register today for ARA Hill Days 2025 and join automotive recyclers from across the country in Washington, D.C. to advocate for your business and the recycled parts industry! Registration includes Congressional meeting preparation, training with ARA staff and leaders about legislative priorities, fun networking opportunities with other attendees, and more! Congressional visits will take place on Thursday, April 3rd with appointments organized by ARA staff. This is one of the best times to visit Washing-ton DC. ARA Hill Days 2025 will take place at the same time as The National Cherry Blossom Festival. Come for Hill Days, stay to enjoy our nation's capital at its best!

https://web.a-r-a.org/events/Hill-Days-2025-245/details



IAR Iowa Auto Recyclers

Hill Day 2025



Plan To Attend the IAR Legislative Breakfast

Make plans to attend the lowa Automotive Recyclers Legislative Breakfast on Thursday, March 13th! The Breakfast is a great opportunity to meet key lawmakers and discuss issues of interest to the industry in a relaxed setting over a cup of coffee and a donut. The event starts at 7:15 am in the Legislative Dining Room in the Iowa State Capitol and will conclude by 9:00 am.

March 13, 2025—7:15 am Iowa Capitol - Legislative dining room

Recyclers News Press



Iowa Automotive Recyclers Meet us in Lincoln! Iowa Automotive Recyclers are going to GMARE in 2025!



The Iowa Automotive Recyclers annual Conference & Trade Show will join the Greater Midwest Automotive Recyclers Expo (GMARE) in March 2025. The event will still be the marketplace for auto recyclers and industry partners to come together to view products and learn about new technology with training on the latest products and services.

Visit https://ari-ne.org/convention/ for registration

Join the Iowa Automotive Recyclers at GMARE in 2025!

March 21-22, 2025



BRING YOUR OWN RECYCLER GMARE 2025

Mark your calendars to attend the 31st Greater Midwest Automotive Recyclers Exposition.

March 21-22, 2025 Embassy Suites by Hilton Lincoln

1040 P Street , Lincoln, NE 68508

Don't Miss the Iowa Auto Recyclers At GMARE!

EXHIBITOR INFO

Booth space is available. Sponsorships are available. Shipping address is Embassy Suites by Hilton Lincoln, 1040 P Street, Lincoln, NE 68508 402-474-1111

https://ari-ne.org/convention/

The Omaha airport (code OMA) is 60 miles on I-80 West Lincoln airport code is LNK. March 21-22, 2025

Join the Iowa Automotive Recyclers at GMARE in 2025!

AGENDA

FRIDAY, March 21, 2025

9:00 Exhibitor Move In & REGISTRATION **10:00 Iowa Board & Member Meeting** 10:00 Nebraska Board & Member Meeting

11:00 Keynote Address Shannon Nordstrom

11:45 Buffet Lunch

12:30 Car-parts.com – Theresa Colbert 1:15 Hollander – Amanda Urban

2:00 Tradeshow with Exhibitors

2:45 URG Kristen Alexander 3:30 Sue Schauls Certification Path to OSHA Compliance 4:00 Elizabeth Wallace VET Stormwater & Enviro Compliance

4:30 Tradeshow with Exhibitors

6:00 Social Hour 7:00 Banquet Dinner & Auction



SATURDAY, March 22, 2025

8:00 Prayer Meeting

8:30 ARA Update - Vince Edivan

8:45 Keynote Address Shannon Nordstrom & ARA Auto Recycler Resources

9:45 Credit Card Issues—Ron Matthews 10:15 Insurance Q&A Panel Mark DuBay, Assured Partners

11:00 Open Discussion with Box Lunch Noon – GMARE 2026 planning meeting



HOTEL INFORMATION

Embassy Suites by Hilton Lincoln 1040 P Street, Lincoln, NE 68508 402-474-1111

Booking Link: https://www.hilton.com/en/attend-my-event/ automotiverecyclingindustryofnebraskainc/ \$169/night book by February 28th

Join Iowa Automotive Recyclers Today!

Iowa Automotive Recyclers Membership Application

Company Name:

Contact Person & Title:

Address:

City, State & Zip:

Email: _____

Website: _____

Telephone: _____

Direct Membership Dues \$400 lowa auto recycling facilities (lowa business which dismantles and sell used automotive parts)

Associate Membership Dues \$300 Out-of-state auto recyclers and product or service providers to the auto recycling industry.

Enclosed is my IAR annual membership check:

Signature _____

Date: _____, 20____, Membership is subject to approval by the IAR Board.

Please return form and the membership dues to: Iowa Automotive Recyclers –204 Alta Vista Ave Avenue – Waterloo, Iowa 50703

> Contact Executive Director Sue Schauls at <u>Sue.Schauls@gmail.com</u> or Phone 319-290-7843



Associate Members

Accurate Converter Joliet, IL www.AccurateConverter.com

Aljon by C&C Manufacturing Ottumwa, IA <u>www.candcmfg.net</u>

Alter Metal Recycling Des Moines, IA www.altertrading.com

Auto Data Direct, Inc. Tallahassee, FL <u>www.add123.com</u>

Bank Iowa Insurance LLC Waterloo, IA <u>www.bankiowainsurance.com</u>

Buckingham Auto Crushing Leon, IA

Car-Part.com Ft Wright, KY <u>www.car-part.com</u> Casualty Adjuster's Guide of Iowa/Nebraska Waseca, MN <u>www.cagworld.com</u>

Hollander Plymouth, MN www.HollanderParts.com

Hotlines, Inc. Council Bluffs, IA www.partshotlines.com

IIADA West Branch, IA <u>www.iowaiada.com</u>

Iowa Metal Recycling Evansdale, IA <u>www.iowametalrecycling.com</u> Legend Smelting & Recycling Joliet, IL www.LegendSmelting.com

> LKQ Corporation Chicago, IL <u>www.LKQCorp.com</u>

LMC Insurance Des Moines, IA www.Imcins.com

Nordstrom's Automotive Garretson, SD <u>www.nordstromsauto.com</u>

> S & L Auto Parts, Inc. Newton, IA

> > Sheetz Towing Evansdale, IA

Shine Bros. Corp. Spencer, IA www.shinebros.com

Sioux City Compressed Steel Sioux City, IA www.CompressedSteel.com

United Catalyst Corp Greenville, SC UnitedCatalystCorporation.com





Call for a quote today!

319-233-5238

212 N Evans Road Evansdale, IA 50707 office@IowaMetalRecycling.com IowaMetalRecycling.com

Locally Owned & Operated

Innovative Ideas! Auto Recycling Innovations



While in Michigan last summer I came across this innovative piece of equipment at a large selfservice facility. US Auto Sterling Heights found an incredible tool to magnetically sweep the grounds to pick up problematic debris. The magnet fits on the forks of the lift truck. They saw this unique tool being used by the city road maintenance department and added to their process.

I just had to share! Let me know if you have an innovative ideas that makes your yard management easier, cleaner, quicker or more profitable!

Recyclers News Press

Page 17



DOING BUSINESS WITH INSURANCE ADJUSTERS?

Since 1979 the **Casualty Adjuster's Guide of Iowa/Nebraska** has been and continues to be distributed, FREE of charge, to all identified claims managers, company adjusters and claims handlers in Iowa and Nebraska.

For targeted ADVERTISING that works all year One Ad = PRINT + WEB + SMARTPHONE

Contact Paul Lorang, Publisher Phone: 507-215-2687

paull@cagworld.com www.cagworld.com



Don't let NMVTIS reporting wreck your day.

ADD is your source for salvage vehicle reporting and more.

Free and Full Service NMVTIS reporting Vehicle History Reports with Lien & Theft data Owner/Lienholder search in 38+ states

For additional information, visit ADD123.com or contact us at salvage@add123.com



Industry Update From the Automotive Recyclers Association



The Automotive Recyclers Association invites you to save October 15-18, 2025 in your calendar for the 82nd Annual Convention & Expo in Birmingham, Alabama!

Birmingham is a city rich with history, food and culture and is a hub for SEC sports!

More to come on www.a-r-a.org!



October 15-18, 2025

Birmingham, AL

82nd Annual ARA Convention & Expo Certified Automotive Recycler

Score with ARA! As the voice of the professional automotive recycling industry, the ARA is deeply committed to elevating the professional automotive recycling industry.

Learn more about ARA! Contact Kelly Badillo, Senior Director of Member Services, at (571) 208-0428 Ext. 2 or kelly@a-r-a.org.



ROE – Recycled Original Equipment®



Small enough to know you, Large enough to serve you.

Call us for top scrap prices on:

- 🗹 Car Bodies
- Alum. Auto Wheels
- Radiators
- Alternators
- 🗹 Starters
- Harness Wire
- & all other scrap metal

800-262-5579 712-262-5579 Cale Hermiston ext 114

Mike Mowery ext 123 Mike Wycoff ext 121 225 10th Avenue SE Spencer, IA 51301 www.shinebros.com







Sue Schauls Iowa Auto Recyclers 204 Alta Vista Avenue Waterloo, Iowa 50703

SMELTING AND RECYCLING

THE ART AND SCIENCE OF CATALYTIC CONVERTERS









We are one of the largest catalytic converters processers in North America!

At Legend, we offer a comprehensive range of services for catalytic converter materials including grading, cutting, milling, and assaying, all within a single facility. Our customers benefit from an industry-leading database built with our state-of-the-art, in house wet lab. With 11 locations and growing, we are well-equipped to service recycling companies throughout the United States.

Iowa Contact

Zach Jordan 515.322.0426



Corporate - Hebron, OH

Main Number 740.928.0139

LegendSmeltingRecycling.com